

**RFP 24-07 PHILANTHROPY REVIEW
ATTACHMENT B - VENDOR QUESTION FORM**

Vendors should list any questions regarding terms and conditions set forth in RFP 24-07 Philanthropy Review Kentucky State University below.

Question	RFP Section Number	Vendor Question
1	40.2.6	Has a preliminary vision for the campaign been determined? If capital campaign vision, then no, a preliminary vision has not been determined.
2	40.2.4	On a scale of 1 to 10, how ready do you feel for a campaign from an internal standpoint (people, systems, and culture)? In which area do you feel you will need the most improvement? If 1 is least and 10 is best, the readiness for the university is 2. The area that needs the most improvement is data and culture followed by staff positions.
3	40.2.4	Do you have a solid understanding of your prospects' philanthropic capacity? No, the University does not have an understanding of the prospects philanthropic capacity.
4	40.2	When do you envision the philanthropy review and feasibility study taking place? The philanthropy review should begin after the successful vendor is selected. The feasibility study should not begin until the review is complete.
5	40.2.8	Assuming the review and study find sufficient support to move forward with a capital campaign, what is your anticipated timeline for launching a campaign? The quiet phase of the capital campaign should begin following the feasibility study and planning phase. The public launch should not begin until 75-80% of the funds have been raised.
6	40.2.6	Have you previously conducted a capital campaign? If so, what was the goal and total amount raised? Kentucky State University has not had a successful capital campaign in its history. The University has done minor campaigns and has not exceeded a few million dollars at a time.
7	40.2	Will the Kentucky State University Foundation be involved in the study and/or envisioned campaign. If so, how? The University will partner with any organization that wishes to grow Philanthropic support for the University. Involvement will be outlined in MOUs.

8	20.1	Are there any special circumstances of which we should be aware? Not at this time.
9	50.5	Has a budget been established for this project? Are you willing to share an amount/range? We are not willing to share those numbers at this time.
10	60.3	Who will be involved in the decision-making process? There will be a team of evaluators of Univesity Board, Staff and advisors.
11	60.3	Do you have a timeline for making the decision? We desire to award as soon as a decision is made. Effors may begin early in Fiscal Year 25 (July 1, 2024-June 30, 2025)