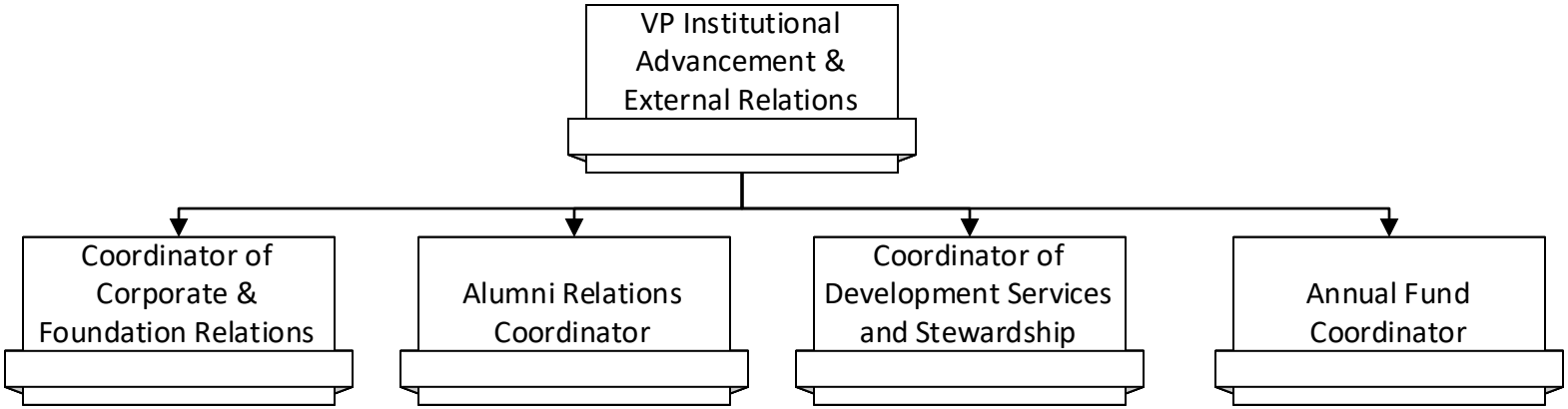Institutional Advancement & External Relations